

Overview: Founded in 1993, CHB Capital Partners manages in excess of \$150 million and provides the equity capital and strategic, financial and operating expertise required for smooth ownership transitions and growth.

Investment Criteria: CHB makes *minority* and *majority* investments in three types of transactions: *leveraged recapitalizations*, *management-led buyouts* and *growth equity* investments. All of our transactions share the feature that we invest alongside strong management teams that i) are in place, ii) have a meaningful role in selecting their partner and iii) have, or will make, an equity commitment to the business. Consequently, CHB does not participate in transactions where an owner desires a complete sale of the business and management cannot invest with CHB in the recapitalization of the company.

CHB focuses on *growing, profitable companies at the smaller end of the middle market*. While CHB has the ability to invest in larger transactions, most of our deals will fall in the following ranges:

SMM	Minimum	Maximum
Revenue	10	200
EBITDA	2	15
Transaction Value	10	75
Equity investment	3	15

CHB invests in *niche manufacturing, distribution and service businesses* across an array of sectors from branded apparel to electronics manufacturing. Despite this diversified industry approach, CHB avoids investing in startups, turnarounds or in commodity driven sectors such as real estate, construction and natural resources.

Partnering Approach: CHB has *ten investment professionals with more than 100 years of investment, management consulting, operations and corporate finance experience* focused on closing a small number of transactions per year. CHB's combination of high resource commitment and differentiated capabilities is unparalleled in its ability to support value creation.

CHB Portfolio Companies: Current portfolio companies include:



Manufacturer of custom magnetics and power supplies for high reliability applications within the medical device, military electronics, industrial controls and avionics markets. *The company is interested in acquisitions of similar companies with \$3-20 million in revenue.*



Contract manufacturer of complex electro-mechanical and cable and wiring harness products. *The company is interested in acquisitions, preferably based in the Midwest, with similar product lines and \$5-20 million in revenue.*



Manufacturer of complex printed circuit board assemblies in high-growth end markets including medical, industrial, defense and aerospace sectors.



Supplier of highly engineered replacement parts to extruders and injection molders of plastic and rubber products. *The company is interested in acquisitions with complementary product lines and \$2-20 million in revenue.*

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